



Having nearly four decades of experience, our appraisal services are engaged regularly by Executors, Attorneys and Trust Departments. A complete physical inventory is taken and reports are prepared in conformity with the Uniform Standards of Professional Appraisal Practice (USPAP). We adhere to these strict professional standards.

Our Appraisers are highly respected and knowledgeable in their fields of expertise. Our appraisers are experienced with 18th, 19th and 20th Century art, furniture, carpets, jewelry, clocks and accessories; as well as ordinary household furnishings, etcetera. Initially, one or two members of our staff will meet with you and discuss your needs and your objectives. With over three decades of auction marketing experience selling real and personal property, our team can also assist you beyond the appraisal assignment. We customize every aspect of each scheduled auction event. Upon successful completion, we report directly to you. We work with you and for you, from start to finish. Let us discuss your options with you soon.

Paul McInnis
Chief Auctioneer, Broker & Appraiser



STATEMENT OF QUALIFICATIONS

Background Summary

Forty years of experience in the field of personal property appraisals and auctions. Extensive experience with 18th, 19th and 20th Century American and European furnishings, works of art and accessories.

Appraisal/Personal Property Experience

- 1970 – 1974 DAVID'S ANTIQUES**
North Hampton, New Hampshire
Buying and selling antiques and home furnishings.
- 1974 – 1978 PAUL McINNIS ANTIQUES CENTER**
North Hampton, New Hampshire
Buying and selling antiques and furnishings and running one of the first group shops in New England.
- 1976** Obtained NH Auctioneer's license.
1978 – present PAUL McINNIS, INC.
Established auction and appraisal company in Hampton Falls and North Hampton, New Hampshire. President and Senior Auctioneer and Appraiser of firm. Providing estate appraisals and auction services throughout New England.

Education

- Winnacunnet High School, Hampton, NH, Graduate 1973

Specialized Training

- Certified Auctioneers Institute, Indiana University, Bloomington, IN, Graduate 1980
- Certified Auctioneers Institute Continuing Education Courses, 1982 - 1997
- CAI Real Estate Specialist Course, March 1992
- AARE – Accredited Auctioneer of Real Estate Course, March 1992
- New Hampshire, Massachusetts & Maine Real Estate Brokerage Courses, Yearly
- Expert Witness Course, Certified Auctioneers Institute
- Uniform Standards of Professional Practice (USPAP) Certification

Licenses

- Auctioneer's license in New Hampshire, Maine, Vermont, Massachusetts and Florida
- Real Estate Broker's license in New Hampshire, Maine and Massachusetts

Professional Affiliations

- Past Member of the Board of Governors, Auction Marketing Institute (AMI)
- Past Director of the National Auctioneers Association (NAA)
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- Member of the Auction Marketing Institute (AMI)
- Member of the National Auctioneers Association (NAA)
- Member of the New Hampshire Auctioneers Association (NHAA)
- Past President & Chairman of the Board, New Hampshire Auctioneers Association (NHAA)
- Honorary and Past Member of Rotary International

Experienced In

- Residential Contents
- Decorative Arts
- Works of Art
- Jewelry
- 18th, 19th & 20th Century Furniture
- Oriental Rugs
- Collectibles
- Vehicles
- Firearms

Awards

- Recipient of 35 Awards over three decades for "Excellence in Advertising" awarded by the National Auctioneers Association
- Recipient of the 1999 "Auctioneer of the Year" Award from the National Auctioneers Association for the appraisal, organization and sale of a prominent New Hampshire Estate

