AUCTION





Trustee's Sale

Windjammer By the Sea Motel Hampton, NH

Online-Only Auction Ends: Thursday, October 13th at 2:00 p.m. **Selling to the Highest Bidder at or Above \$2,500,000**

Paul McInnis Auctioneer is pleased to present the Windjammer by the Sea Motel for the first time since 1995 located at 935 Ocean Boulevard. The owners have decided to retire, and now is the time for the next steward to take their place. The motel enjoys expansive ocean views and has been operating for more than two hundred years. This exquisite property is situated on Hampton's North Beach across from Bicentennial Park, just two miles north of Hampton Beach, home to the renowned Hampton Beach Casino Ballroom. North Beach is the sought-after location by locals and surfers alike for its relaxed atmosphere and excellent surfing.

The Windjammer comprises twenty-two guest rooms, a first-floor garden apartment, and a basement apartment with full kitchens and bathrooms. Amenities include an in-ground swimming pool, a picnic area, and ample onsite parking with adjacent public parking. Each room is uniquely appointed; some include full kitchens or a kitchenette. The guest rooms rent up to \$380 per night in season, with an owner-reported gross revenue of \$420,000 for the 2021 season. Financials are available for review with the auctioneer. The property totals 1.12 acres in the Business-Seasonal zone, which allows for many permitted uses. Tax Map 151, Block 6.

Inspection: By *appointment only*, September 28th and October 6th. Please email: <u>info@paulmcinnis.com</u> to schedule your appointment.

Terms: A \$25,000 deposit by check or e-check will be delivered to the auction company as a qualification to bid. Successful bidder to deliver earnest money totaling 10% of the total purchase price no later than Friday, October 14th at 1:00 p.m., with the balance due at closing within 45 days of the auction. A 7% Buyer's Premium will be added to the high bid price to become the total purchase price. Property is being sold free and clear of all liens by Warranty Deed. Sale per order of the Trustee.



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DISCLAIMER: No warranty or representation, express or implied, is made by our client, their legal counsel, Paul McInnis LLC or any person providing this information to any party concerning the completeness or accuracy of the information. The information has been obtained from sources deemed reliable. While we do not doubt the accuracy, we have not verified it and make no guarantee, warranty or representation about it. Any projections, opinions, assumptions or estimates used are for example only and do not represent the current or future performance of the property. It is the potential offeror's responsibility to independently verify the accuracy and completeness of the information. Each person who accepts these materials assumes full responsibility for investigating, evaluating, and making all other appropriate inquiries regarding this property. By accepting this information, each person releases our client, their legal counsel and Paul McInnis LLC from any responsibility or liability arising from this information concerning the property.



State of New Hampshire

OFFICE OF PROFESSIONAL LICENSURE AND CERTIFICATION DIVISION OF LICENSING AND BOARD ADMINISTRATION

7 Eagle Square, Concord, NH 03301-4980 Phone: 603-271-2152

BROKERAGE RELATIONSHIP DISCLOSURE FORM

(This is Not a Contract)

This form shall be presented to the consumer at the time of first business meeting, prior to any discussion of confidential information

Right Now, You Are a Customer As a customer, the licensee with whom you are working is not obligated to keep confidential the information that you might share with him or her. As a customer, you should not reveal any confidential information that could harm your bargaining position.

As a customer, you can expect a real estate licensee to provide the following customer-level services:

- To disclose all material defects known by the licensee pertaining to the on-site physical condition of the real estate:
- To treat both the buyer/tenant and seller/landlord honestly;
- To provide reasonable care and skill;
- To account for all monies received from or on behalf of the buyer/tenant or seller/landlord relating to the transaction;
- To comply with all state and federal laws relating to real estate brokerage activity; and
- To perform ministerial acts, such as showing property, preparing, and conveying offers, and providing information and administrative assistance.

To Become a Client

Clients receive more services than customers. You become a client by entering into a written contract for representation as a seller/landlord or as a buver/tenant.

As a client, in addition to the customer-level services, you can expect the following client-level services

- Confidentiality;
- Loyalty;
- Disclosure;
- Lawful Obedience; and
- Promotion of the client's best interest.
- For seller/landlord clients this means the agent will put the seller/landlord's interests first and work on behalf of the seller/landlord.
- For buyer/tenant clients this means the agent will put the buyer/tenant's interest first and work on behalf of the buyer/tenant.

Client-level services also include advice, counsel, and assistance in negotiations.

For important information about your choices in real estate relationships, please see page 2 of this disclosure form.

		New Hampshire Real Estate Commission (Pursuant to Real double not disclose confidential information.	ı 701.01).
Name of Consumer (Please Print)		Name of Consumer (Please Print)	
Signature of Consumer	Date	Signature of Consumer	Date
Provided by: Name & License #	Date	(Name and License # of Real Estate Brokerage Firm)	
consumer has declined to (Licensees Initials)	o sign this form		

Types of Brokerage Relationships commonly practiced in New Hampshire

SELLER AGENCY (RSA 331-A:25-b)

A seller agent is a licensee who acts on behalf of a seller or landlord in the sale, exchange, rental, or lease of real estate. The seller is the licensee's client, and the licensee has the duty to represent the seller's best interest in the real estate transaction.

BUYER AGENCY (RSA 331-A:25-c)

A buyer agent is a licensee who acts on behalf of a buyer or tenant in the purchase, exchange, rental, or lease of real estate. The buyer is the licensee's client, and the licensee has the duty to represent the buyer's best interests in the real estate transaction.

SINGLE AGENCY (RSA 331-A:25-b; RSA 331-A:25-c)

Single agency is a practice where a firm represents the buyer only, or the seller only, but never in the same transaction. Disclosed dual agency cannot occur.

SUB-AGENCY (RSA 331-A:2, XIII)

A sub-agent is a licensee who works for one firm but is engaged by the principal broker of another firm to perform agency functions on behalf of the principal broker's client. A sub-agent does not have an agency relationship with the customer.

DISCLOSED DUAL AGENCY (RSA 331-A:25-d)

A disclosed dual agent is a licensee acting for both the seller/landlord and the buyer/tenant in the same transaction with the knowledge and written consent of all parties.

The licensee cannot advocate on behalf of one client over another. Because the full range of duties cannot be delivered to both parties, written informed consent must be given by all clients in the transaction.

A dual agent may not reveal confidential information without written consent, such as:

- 1. Willingness of the seller to accept less than the asking price.
- 2. Willingness of the buyer to pay more than what has been offered.
- 3. Confidential negotiating strategy not disclosed in the sales contract as terms of the sale.
- 4. Motivation of the seller for selling nor the motivation of the buyer for buying.

DESIGNATED AGENCY (RSA 331-A:25-e)

A designated agent is a licensee who represents one party of a real estate transaction and who owes that party client-level services, whether or not the other party to the same transaction is represented by another individual licensee associated with the same brokerage firm.

FACILITATOR (RSA 331-A:25-f)

A facilitator is an individual licensee who assists one or more parties during all or a portion of a real estate transaction without being an agent or advocate for the interests of any party to such transaction. A facilitator can perform ministerial acts, such as showing property, preparing and conveying offers, and providing information and administrative assistance, and other customer-level services listed on page 1 of this form. This relationship may change to an agency relationship by entering into a written contract for representation, prior to the preparation of an offer.

ANOTHER RELATIONSHIP (RSA 331-A:25-a)

If another relationship between the licensee who performs the service and the seller, landlord, buyer or tenant is intended, it must be described in writing and signed by all parties to the relationship prior to services being rendered.

SUGGESTED DUE DILIGENCE CHECKLIST

For Online Bidders

Windjammer By the Sea Motel, Hampton, NH

BIDDING OPENS: Thursday, October 6th at 9:00 a.m. BIDDING ENDS: Thursday, October 13th at 2:00 p.m.

ITEMS TO COMPLETE -

	Review the Real Estate Brokerage Relationship Form
	Review the General Terms & Conditions for Online Bidders
	Review the Property Information Package and Links to Additional Documents and Due Diligence
	Review the Purchase & Sale Agreement
	Sign up to bid online at paulmcinnis.nextlot.com <u>click here</u>
□ pac	Complete & return the Bidder Registration Form which is the last page of this kage.
	If you would like to complete the Bidder Registration Form electronically, contact admin@paulmcinnis.com and the form will be sent to you through Dotloop.
	Provide Bidder Deposit by check or E-check
	Contact the Auctioneer with any questions justin@paulmcinnis.com



GENERAL TERMS & CONDITIONS

AGENT OF THE TRUSTEE: Paul McInnis LLC is acting solely as an Agent of the Trustee.

BIDDER REGISTRATION: In order to bid online, any prospective bidder must first request and review a property information package. The next step is to create an online bidding account at paulmcinnis.nextlot.com Finally, submit your executed Bidder Registration Form with the required Bidder Deposit to the Auctioneer.

The Bidder Registration Form can be found on the last page of the property information package. It can be hand delivered, mailed or emailed to the office of the Auctioneer at 1 Juniper Road, North Hampton, NH 03862 It can be emailed to admin@paulmicnnis.com or sent electronically through Dotloop. To use Dotloop, send your request to admin@paulmicnnis.com.

BIDDER DEPOSIT: At the time of registration, you will be required to deliver your refundable Bidder Deposit of \$25,000 either by physical check or E-check. By registering to bid you understand and agree that if you are not the successful bidder, this deposit will be returned to you. If you are the successful bidder and you fail to comply with the terms of the auction (specifically signing the Real Estate Purchase & Sale Agreement and delivering the required earnest money deposit by Friday October 14th at 1:00 p.m.) you hereby authorize the Auction Company to retain your \$25,000 Bidder Deposit as a NON-REFUNDABLE, NON-COMPLIANCE FEE in the amount of \$25,000 U.S. dollars.

To deliver the Bidder Deposit by physical check, you may deliver the \$25,000 Bidder Deposit to our office or at an open house. To deliver your Bidder Deposit by E-check you will do so through EARNNEST a digital payment platform. You may request this option by emailing admin@paulmcinnis.com. Once your Bidder Registration Form and Bidder Deposit have been received, your online bidding account has been created, and Paul McInnis LLC has determined that you have met all the requirements, a bidding number will be provided to you.

Please note that Paul McInnis LLC will make our best effort to respond to your request within three hours during normal business hours of Monday through Friday from 8:30 a.m. to 4:30 p.m. EST. The Bidder Registration Form and Bidder Deposit should be received by the Auctioneer no later than 24 hours prior to the close of bidding. The Auctioneer in his sole and absolute discretion reserves the right to decline a bidder if all requirements have not been met prior to the 24-hour deadline.

RETURN OF BIDDER DEPOSIT: Unsuccessful bidder deposits will be returned to the bidder by U.S. Mail or through EARNNEST.

ONLINE BIDDING: The bidding will open on Thursday, October 6th at 9:00 a.m. and the bidding will end on Thursday, October 13th at 2:00 p.m. subject to **extended bidding**. Bid increments are shown on the bidding portal. It is the bidder's responsibility to ensure the accuracy and timeliness of their bid(s). Bidders are encouraged not to wait until the last minute to place a bid. Online bidding is subject to technical difficulties that can develop at any time. Please be aware that you must manually type in your bid prior to placing your bid.

TIMED AUCTION EXTENDED BIDDING: A timed auction event refers to the opening and ending time for placing bids. When a bid is placed within two minutes of the auction ending (1:58) the bid time window will extend for an additional two minutes. During that additional two-minute window if a bid is placed it will be extended again and so on. This is done to prevent bid "sniping." This process can go on indefinitely. Even though the auction is set to end at 2:00 p.m. the bidding could be extended to 3:00 p.m. or longer depending on the activity from the bidders.

The Auctioneer in his sole and absolute discretion reserves the right to cancel, postpone, extend, or reschedule the auction.

DUE DILIGENCE: It is the bidder's responsibility to undertake their own due diligence and inspection of the property prior to placing any bids. A complete review of the property information package (with additional links) including the real estate Purchase & Sale Agreement Sample with your attorney is encouraged.



PROPERTY CONDITIONS: Except as expressly set forth in the real estate Purchase & Sale Agreement, if and when executed, the property is being sold "AS IS," "WHERE IS," and "WITH ALL FAULTS," as of the closing date. Neither the Trustee, Paul McInnis LLC nor any of their agents, contractors, attorneys, officers or directors ("agents") makes any representations or warranties with respect to the physical condition of the land or any improvements thereon, the property's fitness for any particular purpose, the property's merchantability, or any other warranty, express or implied.

The Trustee, Paul McInnis LLC and their agents specifically disclaim any warranty, guaranty, or representation, oral or written, past or present, express or implied concerning the land and any improvements thereon. Bidders are expected to undertake their own independent physical inspection of the property, and public records, and thorough review of all documents prior to submitting their bid(s) and to submit their bid(s) based solely on their own independent investigations and findings including but not limited to bidders' own independent investigation of the uses, code compliance and land use regulatory approvals necessary for redevelopment and not in reliance on any information provided by the Trustee, Paul McInnis LLC or their agents.

BUYER'S PREMIUM: A 7% (Seven Percent) Buyer's Premium will be added to the successful Bid Price to become the Total Purchase Price. Example: \$Bid Price + 7% of \$Bid Price = \$Total Purchase Price due from the Buyer at Closing, less any Earnest Money Deposit.

SUCCESSFUL BIDDER: The successful bidder is defined as, that registered bidder who placed the highest bid as declared by the Auctioneer and the highest bid being acceptable to the Trustee. The successful bidder will be notified via email, as well as by telephone confirmation by the Auctioneer.

REAL ESTATE PURCHASE & SALE AGREEMENT: A copy of the agreement is included in the property information package. PLEASE REVIEW it carefully or have your attorney review it. The successful bidder is required to sign the real estate Purchase & Sale Agreement together with all Trustee disclosure forms without any changes or additional terms and deliver 10% of the total purchase price as the earnest money deposit to the office of the Auctioneer no later than Friday, October 14th at 1:00 p.m. less the Bidder Deposit already received. Only the Buyer's Name, Bid Price, 7% Buyer's Premium, Total Purchase Price, Earnest Money Deposit and the Balance Due Amount will be entered into the real estate Purchase & Sale Agreement.

EARNEST MONEY DEPOSIT: The successful bidder must tender a deposit in the amount of 10% of the total purchase price which is due no later than Friday, October 14th at 1:00 p.m. less the Bidder Deposit already received. The earnest money deposit must be by wire, check or E-check payable to Paul McInnis LLC Escrow Account in U.S. funds.

SUCCESSFUL BIDDER DEFAULT: Should the successful bidder fail to execute the real estate Purchase & Sale Agreement and deliver the earnest money deposit in a timely manner as outlined in these general terms & conditions, said bidder will be deemed to be in default and hereby authorize the Auction Company to retain your \$25,000 bidding deposit as a NON-REFUNDABLE, NON-COMPLIANCE FEE in the amount of \$25,000 U.S. dollars.

RESERVATION OF RIGHTS: The Trustee in his sole and absolute discretion may enter into a contract with the next highest bidder should the highest accepted bidder default. Sale is subject to confirmation of the Trustee. Trustee reserves the right to accept or reject the high bid.

ADDITIONAL TERMS: Additional terms are included in the real estate Purchase & Sale Agreement. Any changes or amendments to these general terms & conditions and/or to the real estate Purchase & Sale Agreement will be communicated to any registered bidder via the email said bidder provided at registration.

BUYER BROKER PARTICIPATION INVITED: Please contact the auction company (admin@paulmcinnis.com) to request the MANDATORY REAL ESTATE BUYER BROKER PARTICIPATION REGISTRATION form prior to a prospect having contacted Paul McInnis LLC. The completed and signed form must be faxed or mailed such that it is received by the office of Paul McInnis LLC at the same time as the online bidding registration request form. If you have any questions, please contact Paul McInnis LLC at (603) 964-1301 or via email at: justin@paulmcinnis.com



EXECUTIVE SUMMARY

ADDRESS	935 Ocean Boulevard, Hampton, NH known as the Windjammer Motel
TOWN REFERENCE	Map 151, Block 6
ROCKINGHAM COUNTY DEED REFERENCE	Quitclaim Deed, Book 5626, Page 1015
2021 ASSESSED VALUE 2021 TAX RATE 2020 EQUALIZATION RATIO	\$731,000 \$15.84/\$1,000 77.9%
2021 ANNUAL REAL ESTATE TAXES	\$11,579.00
UTILITIES	Water: Public Sewer: Public Heating: Baseboard, hot water
LOT SIZE	1.12-acre lot
ROOF	Shingle – asphalt
CONTRUCTION	Wood frame
EXTERIOR CONSTRUCTION	Clapboard, wood siding

TYPE	Commercial
YEAR BUILT	1794
BUILDING	Twenty-two guest rooms, first-floor garden apartment, basement apartment with full kitchens and bathrooms
AMENITIES	In-ground swimming pool, picnic area
PARKING	On-site parking with adjacent public parking
HOT WATER	Oil
BASEMENT	Partially finished, storage space

ZONING	Business Seasonal: Zoning Ordinance 2022 Link
WATER FEATURES	Ocean front views

























935 OCEAN BLVD

Location 935 OCEAN BLVD

Mblu 151/6///

Acct# 3031

Owner WINDJAMMER TRUST

Municipality

Assessment \$731,000

Appraisal \$731,000

PID 3031

Building Count 1

Wetlands Permit

Lot Type

Current Value

	Appraisal		
Valuation Year	Improvements	Land	Total
2021	\$533,400	\$197,600	\$731,000
	Assessment		
Valuation Year	Improvements	Land	Total
2021	\$533,400	\$197,600	\$731,000

Owner of Record

Owner

WINDJAMMER TRUST

Co-Owner POULIOT, RICHARD & ANNE, TTEE

Address

935 OCEAN BLVD, UNIT 6

HAMPTON, NH 03842

Sale Price

Certificate

Book & Page 5626/1015

Sale Date

06/10/2015

Instrument

38

\$40

Ownership History

Ownership History					
Owner	Sale Price	Certificate	Book & Page	Instrument	Sale Date
WINDJAMMER TRUST	\$40		5626/1015	38	06/10/2015
POULIOT, RICHARD E & ANNE F	\$295,000		3100/2070	00	05/18/1995
FECTEAU, LOUIS T/ANITA	\$0		1817/0202		04/26/1966

Building Information

Year Built:

1794

Living Area:

7,383

Replacement Cost:

\$779,539

Building Percent Good:

62

Replacement Cost

Less Depreciation:

\$483,300

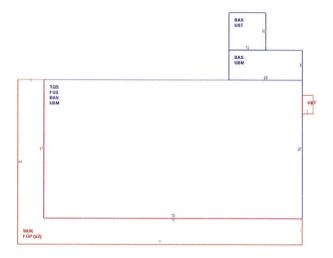
Building Attributes				
Field	Description			
Style:	Motels			
Model	Commercial			
Grade	Average			
Stories:	2.75			
Occupancy	21.00			
Exterior Wall 1	Clapboard			
Exterior Wall 2				
Roof Structure	Gable/Hip			
Roof Cover	Asph/F Gls/Cmp			
Interior Wall 1	Drywall/Sheet			
Interior Wall 2				
Interior Floor 1	Carpet			
Interior Floor 2	Inlaid Sht Gds			
Heating Fuel	Oil			
Heating Type	Hot Water			
АС Туре	None			
Struct Class				
Use:	MOTELS MDL-94			
Total Rooms				
Total Bedrms	00			
Total Baths	2			
1st Floor Use:	301C			
Heat/AC	NONE			
Frame Type	WOOD FRAME			
Baths/Plumbing	AVERAGE			
Ceiling/Wall	CEIL & WALLS			
Rooms/Prtns	AVERAGE			
Wall Height	8.00			
% Comn Wall	0.00			

Building Photo



(https://images.vgsi.com/photos2/HamptonNHPhotos/\00\00\05\56.jpg)

Building Layout



(ParcelSketch.ashx?pid=3031&bid=3028)

	Building Sub-Areas (sq ft)		<u>Legend</u>	
Code	Description	Gross Area	Living Area	
BAS	First Floor	2,850	2,850	
FUS	Upper Story, Finished	2,590	2,590	
TQS	Three Quarter Story	2,590	1,943	
FOP	Porch, Open, Framed	1,596	0	
ИВМ	Basement, Unfinished	2,750	0	
UST	Utility, Storage, Unfinished	115	0	
WDK	Deck, Wood	798	0	
***************************************		13,289	7,383	

Extra Features

Land

Land Use

Land Line Valuation

Use Code

301C

Description

MOTELS MDL-94

Zone

Neighborhood NB2 Alt Land Appr No

Category

Size (Acres) 1.1

Frontage

0

Depth 0

Assessed Value \$197,600

Appraised Value \$197,600

Outbuildings

Outbuildings <u>Legend</u>						
Code	Description	Sub Code	Sub Description	Size	Value	Bldg #
SPL1	POOL-CONCRETE			520.00 S.F.	\$11,700	1
SHD1	SHED FRAME			144.00 S.F.	\$1,600	1
FSP	SCR.PORCH			2240.00 S.F.	\$26,900	1
PAV1	PAVING-ASPHALT			5000.00 S.F.	\$6,300	1
SHD1	SHED FRAME			128.00 S.F.	\$1,400	1
SHD1	SHED FRAME			128.00 S.F.	\$1,400	1
PAT1	PATIO-AVG			220.00 S.F.	\$800	1

Valuation History

Appraisal					
Valuation Year	Improvements	Land	Total		
2021	\$533,400	\$197,600	\$731,000		
2020	\$533,400	\$197,600	\$731,000		
2019	\$533,400	\$197,600	\$731,000		

Assessment				
Valuation Year	Improvements	Land	Total	
2021	\$533,400	\$197,600	\$731,000	
2020	\$533,400	\$197,600	\$731,000	
2019	\$533,400	\$197,600	\$731,000	

TOWN OF HAMPTON

Tax Collector's Office Donna Bennett, Certified Tax Collector 100 Winnacunnet Road Hampton, NH 03842-2119 (603) 926-6769

Hours: Mon-Thurs: 8 am - 5 pm; Fri: 8 am - 12 noon

www.hamptonnh.gov

WINDJAMMER TRUST POULIOT, RICHARD & ANNE, TTEE 935 OCEAN BLVD, UNIT 6 HAMPTON NH 03842

EXEMPTION, TAX CREDIT AND ABATEMENT INFORMATION

If you are elderly, disabled, blind, a veteran or veteran's spouse, or are unable to pay taxes due to poverty or other good cause, you may be eligible for a tax exemption, credit, abatement, or deferral. For details, application information, qualifications, and deadlines for filing, contact the Assessor's office at (603) 929-5837. (See back of this bill for more information.)

2021 SEMI-ANNUAL PROPERTY TAX BILL **SECOND INSTALLMENT**

8.0% APR Interest Charged after 12/22/2021

Account: 88331 Due Date: 12/22/2021 Bill Date: 11/18/2021

	Property
Map Lot:	151-6
Location:	935 OCEAN BLVD
Class:	1000

Tax Rate	e Information
Town	\$5.91
County	\$0.89
Local Ed	\$7.10
State Ed	\$1.94
Total	\$15.84

PROPERTY TAX AND CREDITS

ASSESSED VALUE AND EXEMPTIONS

/100E00ED	LALIMI HONG	THOI EITH IN WATER	JINE DITTO
Land	\$197,600.00	Total Gross Property Tax	\$11,579.00
Building Current Use	\$533,400.00 \$0.00	Credits	
Gross Value	\$731,000.00		
EXEMPTIONS		Net Property Tax	\$11,579.00
		First Installment Second Installment Previously Paid	\$5,823.00 \$5,756.00 \$5,823.00
Net Assessed Value:	\$731,000.00	Interest Due Due By: 12/22/2021	\$0.00 \$5,756.00

*** PLEASE READ THE BACK OF THIS BILL FOR IMPORTANT INFORMATION INCLUDING EXTENDED OFFICE HOURS***

Owner of Record:

2021 SEMI-ANNUAL PROPERTY TAX BILL

\$5,756.00

8.0% APR Interest Charged after 12/22/2021 WINDJAMMER TRUST POULIOT, RICHARD & ANNE, TTEE Map-Lot: 151-6 Account: 88331

935 OCEAN BLVD, UNIT 6

Location: 935 OCEAN BLVD

HAMPTON NH 03842 Class: 1000

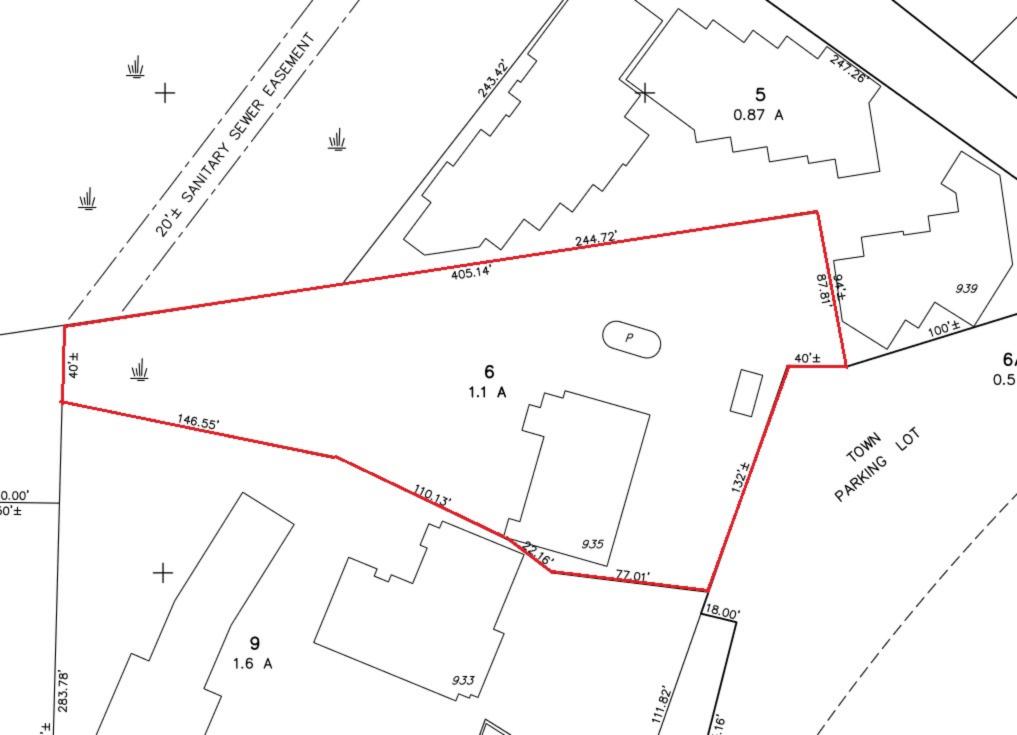
Due By: 12/22/2021 MAKE CHECK PAYABLE AND MAIL TO:

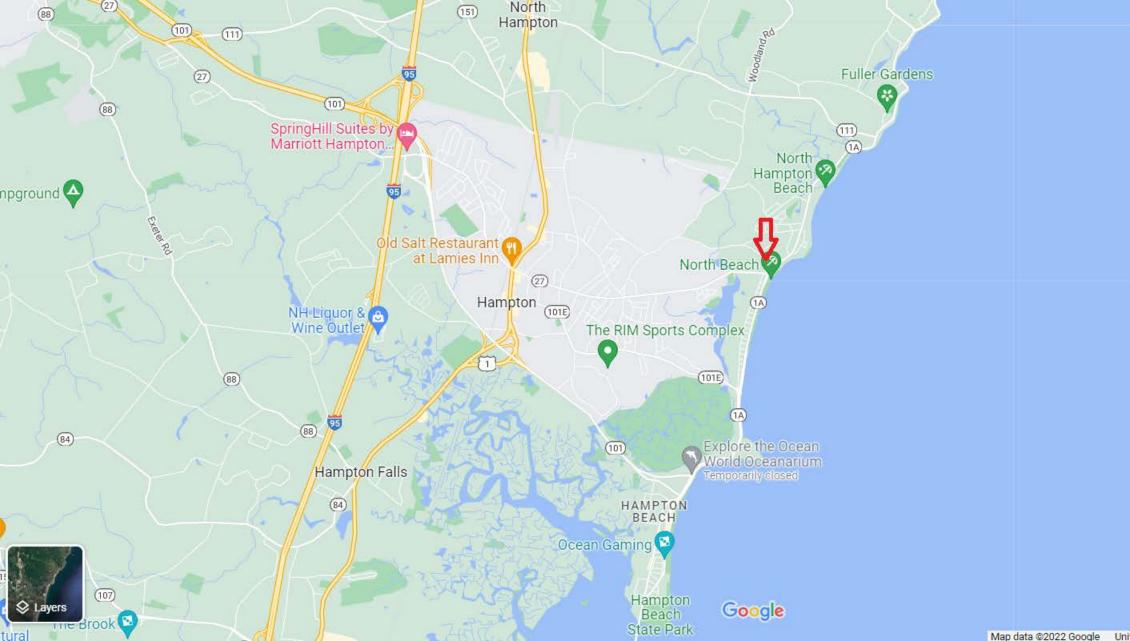
Net Property Tax: \$11,579.00 **TOWN OF HAMPTON** First Installment: \$5,823.00 Tax Collector's Office Second Installment: \$5,756.00 \$5,823.00 100 Winnacunnet Road Previously Paid: \$0.00 Interest: Hampton, NH 03842-2119

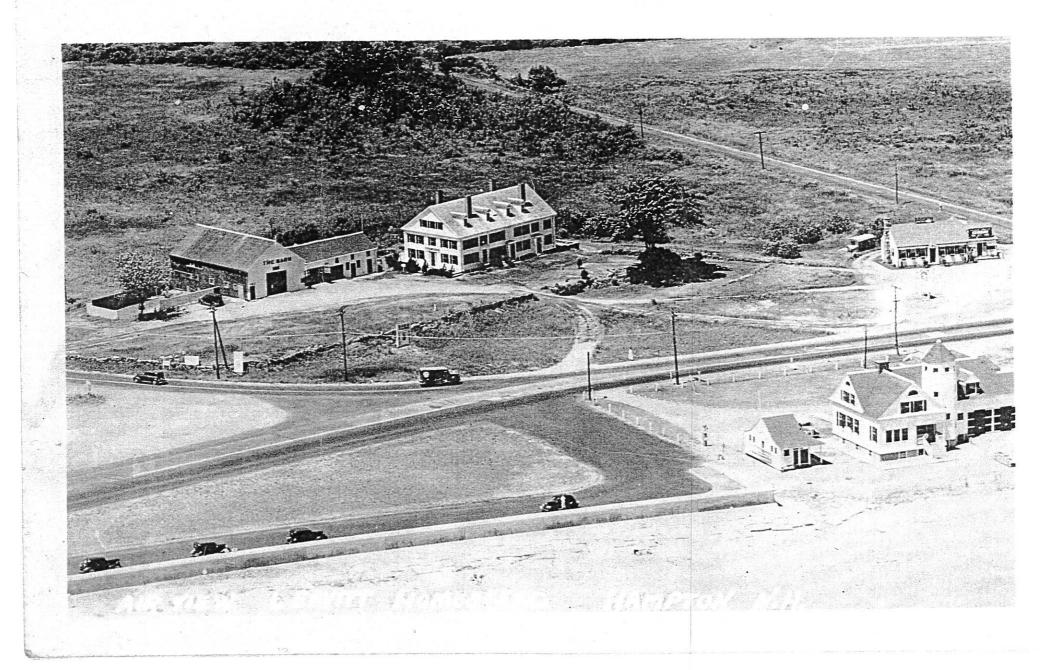
PAY THIS AMOUNT

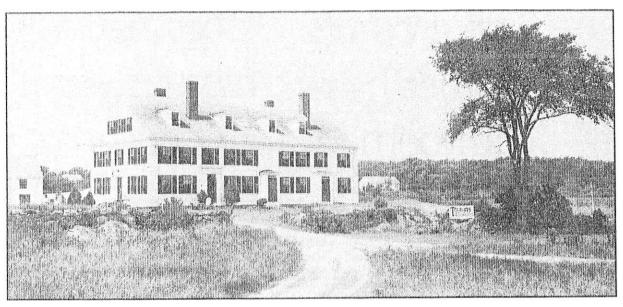
FOR RECEIPT: Send Entire Bill and Stamped, Self-addressed Envelope If you no longer own this property, please inform the tax office.











This is an early postcard of The Homestead at North Beach in Hampton, N.H.

200 years at beach: House has gone with the flow

his postcard of The Homestead on Hampton's North Beach seems easy to decipher—a Greek Revival farm house built around 1830, its gable detailed as a pediment, facing the sun and High Street. Its barns to the left—a farm which became an inn as the beach became a tourist destination.

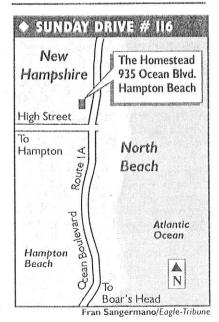
Then I talked to the current owners, who are only the fifth family to own the house, and read Dow's 1892 History of Hampton.

The house was built by John Elkins on the knoll called Nut Island just off the North Beach about 1800. Moses Leavitt bought it in 1802, just before the birth of the fifth of his 12 children. The 1806 map of Hampton notes M. Leavitt's tavern at the edge of the beach. So this house has been a hotel for almost 200 years.

That surprised 'me. I expected

SUNDAY DRIVE

Jane Griswold



farms and fishing shacks at the beach, but why a hotel? Who came? Fishermen and fishmongers from Vermont came in the winter.

They bought frozen fish to sell in Vermont and Canada. The barn housed their wagons and horses. Leavitt's tavern had the summer trade as well. Houses at the beach are listed as taking summer boarders as early as 1826. Dow's History calls The Homestead 'famous' and notes that it is currently — in 1892 — being run by Leavitt's grandson, Jacob.

Over the years the house has grown from its original one story size. The corner pilasters, the square mouldings at the windows and doors, the tall stately chimneys probably date from an expansion in the 1830s.

Today the house has balconies all around and is called The Windjammer. The stone outcropping seen in the postcard is the edge of the town parking lot.

Windjammer By The Sea Motel Room Details

Room #	#Beds/Sleeps	Location/View	Amendities	Cost/night Inseason/Out
17	Queen,Twin, Pullout Sofa / 3-5	1 st Floor OF Corner	Kitchenette	\$300/\$140
18	Queen, Sofa/ 2-3	1 st Floor O.F Middle	Fridge, Micro, Coff	\$250/\$150
19	2 bedrm Apt -1 Dbl w/Pullout Sofa &Couch 1 Dbl & 1 Twin/Sleeps 6- 8	1 st Floor Center	Full Kitchen	\$380/\$180
20	2 Dbl Beds/ 4	1 st Floor O.F. North Corner	Fridge, Micro,Cof,Toaster	\$250/\$150
21	1 Q, Pullout Couch/ 2-3	2 nd Floor O.F South Corner	Fridge, Micro,Cof,toaster	\$260/\$150
22	1 Queen, 1 Twin/ 2-3	2nd Floor O.F Middle	Kitchenette	\$260/\$150
23	1 Dbl, Loveseat/ 2-3	2 nd Floor O.F Center	Fridge, Micro, Cof	\$200/\$130
24	1 Q/ 2	2 nd Floor O.F Middle	Fridge, Micro,Cof,Toaster	\$200/\$130
25	1 Q, Twin/ 3	2 nd Floor O.F North corner	Fridge, Micro,Cof,Toaster	\$250/\$150
26	2 Dbl, 1 Twin/ 3	3 rd Floor O.F South Corner	Kitchenette	\$325/\$160
27	1 Q/2	3 rd floor O.F Middle	Kitchenette	\$260/\$150
28	1 Q/2	3 rd floor O.F Middle	Fridge, Micro, Cof	\$250/\$150
29	1 Q/2	3 rd floor O.F South Corner	Kitchenette	\$285/\$165
30	2 bdrm apt-1Q &Couch 1Dbl, 1 Twin/ 5-7	2 nd floor w/private balcony at South Corner	Full kitchen	\$380/\$180
32	1 Q, Recliner/ 2	2 nd Floor, Marshview Private Balcony 2 nd Floor OF North Corner	Kitchenette	\$250/\$150
33	1 Q, 1 Twin, Recliner/ 3-	2 nd Floor, North End, Corner Balcony	Full kitchen	\$300/\$160
35	2 Bdrm AptQ, Loveseat, Dbl and Twin/ 5-7	1 st floor, North end	Full Kitchen	\$375/\$175
36	1Dbl, 1 Twin/ 3	3 rd Floor, Marshview. Shares Bathroom and Balcony with 2 other rooms	Fridge, Micro, Cof	\$140/ n/a
37	1 Dbl, 1 Twin/ 3	3 rd Floor Marshview, Shares bathroom and balcony with 2 other rooms.	Fridge, Micro, Cof	\$140/ n/a
38	1 Dbl, 1 Twin/ 3	3 rd Floor Marshview, Shares bathroom and balcony with 2 other rooms.	Fridge, Micro, Cof	\$140/ n/a
39	1 Dbl/ 2	3 rd Floor Marshview, Private Bathroom, Shared Balcony	Fridge, Micro, Cof	\$165/ n/a
40	1 Dbl, 1 twin/ 3	3 rd Floor North End, Private Bathroom, Shared Balcony	Fridge, Micro, Cof	\$250/\$150
45	1 Q, Loveseat/ 2	Garden apt, private entrance from back yard	Full kitchen	\$6000/season

Windjammer By The Sea Motel Room Details

50	Managers Bedroom 1Q/2	Basement under room 18, Next to Laundry	Full kitchen, bathroom	n/a
55	Managers room/2	Basement under 17	No bathroom, no kitchen	n/a

Abbreviations: Q=Queen Bed

Dbl=Double Bed

OF=Oceanfront View

Fridge=Refrigerator

Micro=Microwave Oven

Cof=Coffee Machine

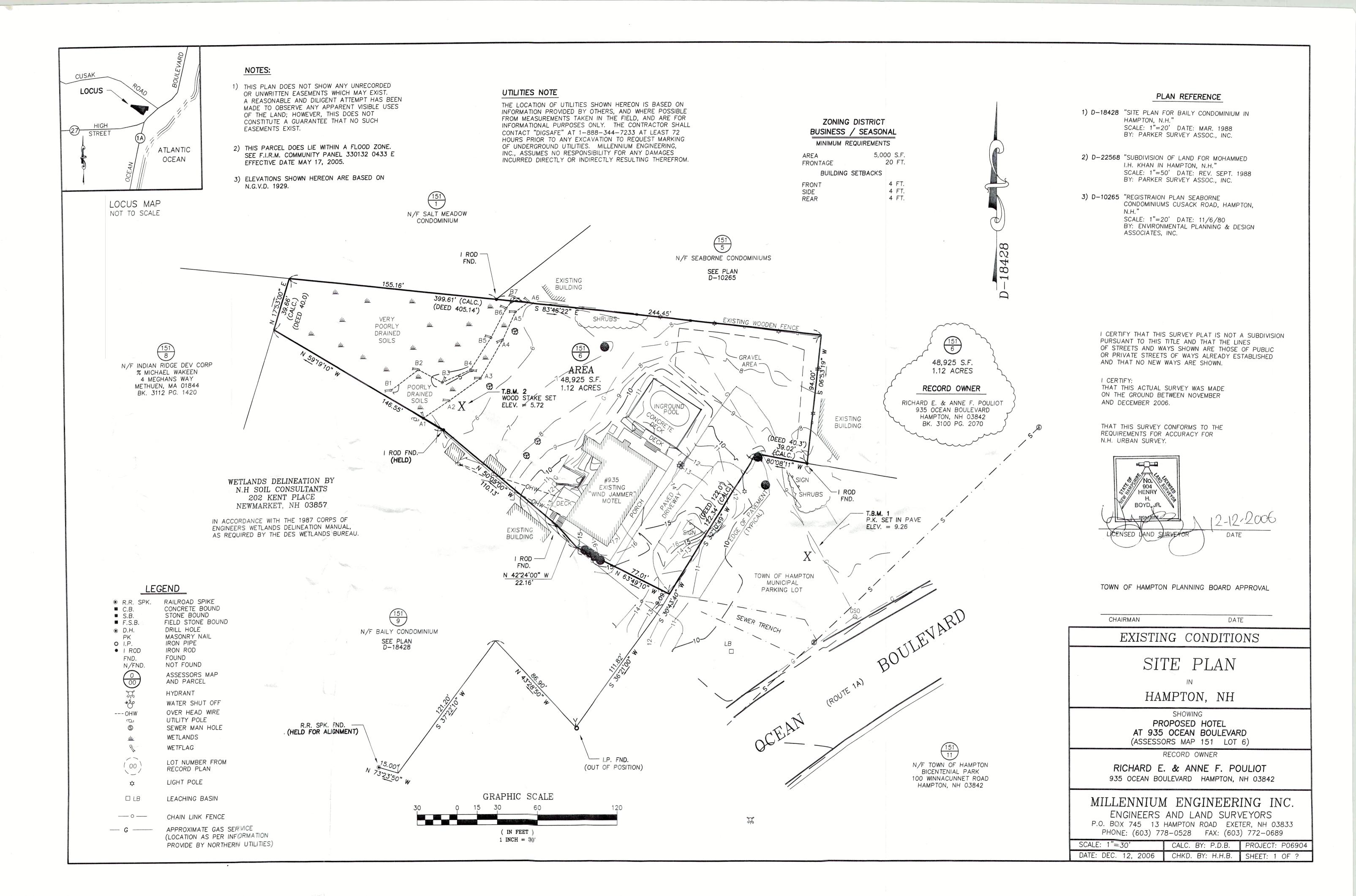
Apt=Apartment

INCOME AND EXPENSE 2021

Ending Fiscal Year 3/31/2022

Gross receipts:	\$423, 199
Insurance:	\$9,389
Maintenance:	\$11,735
Professional services:	\$5,992
Supplies:	\$10,380
Taxes & licenses	\$33,673
Utilities	\$17,318
Labor	\$86,790
Advertising	\$2,401
NOI	\$245,521

Note: These figures were provided by the trustee's and have not been verified by Paul McInnis LLC.



Ownership and Encumbrance Report

Legal Description:

A certain tract of land, together with the buildings thereon, situate in Hampton, in the County of Rockingham, and State of New Hampshire, Westerly of Ocean Boulevard, so-called, bounded and described as follows:

Beginning at the Northeasterly corner of the within described premises at an iron pipe at land now or formerly of one Kennedy, and running South 6° 31' East along said Kennedy land 94.0 feet to the Northeasterly intersection of two stone walls at common land; thence running South 83° 47' West along said stone wall and said common land 40.3 feet to the intersection of said stone wall with another stone wall; thence running South 16° 6' West along said common land as indicated by stone wall and/or the Easterly side of a ledge 122.0 feet to the center of a driveway serving the within described premises, and the premises now or formerly of Eli L. Goddard and Flora A. Goddard; thence running upon the following courses and for the following distances along said land now or formerly of Eli L. Goddard and Flora A. Goddard; North 79° 54' West 77.01 feet; North 57° 24' West 22.40 feet; North 66° 24' West 110.00 feet and North 75° 24' West 146.55 feet, the last course terminating at land now or formerly of Frank W. and Loretta V. Biery; thence running North 1 ° 48' East along said Biery land 40.0 feet to land now or formerly of Maude R. Irish; thence running North 80° 24' East along said Irish land and said land now or formerly of Kennedy 405.14 feet to the iron pipe at the point of beginning.

It is understood and agreed by the parties to this deed and their respective heirs and assigns, that the driveway above referred to shall be used in common by the owners and/or occupants of the premises hereinabove conveyed, and the premises retained by Eli L. Goddard and Flora A. Goddard, their heirs and assigns.

Subject to and with the benefit of a right-of-way with others as provided in a Warranty Deed from Eli L. Goddard and Flora A. Goddard to Louis T. Fecteau and Anita M. Fecteau dated April 21, 1966, and recorded in the Rockingham County Registry of Deeds at Book 1817, Page 202.

- 1. **Vesting:** Richard E. Pouliot and Anne F. Pouliot, Trustees of The Windjammer Trust by virtue of deed of Richard E. Pouliot and Anne F. Pouliot dated 6/10/2015 and recorded at Book 5626, Page 1015 of the Rockingham County Registry of Deeds.
- 2. Encumbrances/Matters Affecting Title (Includes only mortgages, liens and claims of lien (if not specifically affecting other property only), judgments (certified only), federal tax liens, bankruptcy petitions, death certificates, court orders and decrees, divorce decrees, property settlement agreements, tax warrants, incompetency proceedings and probate proceedings which may affect the title to the property described above (attach an exhibit, if necessary): NONE

We have searched the records of Rockingham, New Hampshire through August 23, 2022 4:00 PM

This ownership report does not directly or indirectly set forth or imply any opinion, warranty, guarantee, insurance, or other similar assurance as to the status of title to real property. This report's maximum liability for incorrect information is limited to cost of the report.

Louise Ferola, Title Officer

Dated: August 24, 2022



Owner's Policy of Title Insurance

ISSUED BY

First American Title Insurance Company

POLICY NUMBER

Schedule A PRO FORMA/SPECIMEN

Name and Address of Title Insurance Company:

FIRST AMERICAN TITLE INSURANCE COMPANY, 1 First American Way, Santa Ana, California 92707

File No.: 2022-60642 Loan Policy No.: N/A
Loan No.: N/A Premium: N/A

Address Reference: 935 Ocean Boulevard, Hampton, NH 03842

Amount of Insurance: N/A

Lender's Amount of Insurance: N/A

Date of Policy: N/A

Please complete the requested information if the insured premises is covered by any prior FATIC Policy(ies):

Policy No(s):N/A Amount(s) of Insurance: N/A

1. Name of Insured:

TBD

2. The estate or interest in the Land that is insured by this policy is:

Fee Simple

3. Title is vested in:

TBD

- 4. The Land herein described is encumbered by the following mortgage, and the assignment thereof, if any: N/A
- 5. The Land referred to in this policy is described as follows:

The Land referred to in this policy is located at 935 Ocean Boulevard, in the City/Town of Hampton, County of Rockingham, State of New Hampshire 03842, and is described as set forth in "Exhibit A" attached hereto and made a part hereof.

Summit Title Services, LLC
Agency Name

By: Koreup Yanguaruk
Authorized Countersignature



Owner's Policy of Title Insurance

ISSUED BY

First American Title Insurance Company

POLICY NUMBER

PRO FORMA/SPECIMEN

Schedule B

Owner's Policy No.: tbd
Loan Policy No.: * NONE *

Agent File No.: 2022-60642

EXCEPTIONS FROM COVERAGE

This policy does not insure against loss or damage, and the Company will not pay costs, attorney's fees, or expenses that arise by reason of:

- 1. Any facts, rights, interests, or claims that are not shown in the Public Records but that could be ascertained by an inspection of the land or by making inquiry of persons in possession of the Land.
- 2. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the title including discrepancies, conflicts in boundary lines, shortage in area, or any other facts that would be disclosed by an accurate and complete land survey of the land, and that are not shown in the Public Records.
- 3. Any lien or right to a lien, for services, labor or material heretofore or hereafter furnished, imposed by law and not shown in the Public Records.
- 4. The mortgage, if any, referred to in Item 4 of Schedule A.
- 5. Liens for taxes and assessments which become due and payable subsequent to the date of policy.
- 6. IF THE INSURED PREMISES IS A CONDOMINIUM UNIT: Covenants, conditions, restrictions, reservations, easements, liens for assessments, options, powers of attorney, and limitations on title, created by the laws of the State of the insured premises or set forth in the Master Deed or Declaration of Condominium, in the related By-Laws, in the Declaration of Trust, or Site Plans and Floor Plans as duly recorded in the appropriate land records office and as the same may have been lawfully amended, and in any instrument creating the estate insured by this policy.
- 7. Rights in common with others in and to the driveway that is used by the heirs and assigns of Eli L. Goddard and Flora A. Goddard as set forth in deed dated 6/10/2015 and recorded at Book 5626, Page 1015.



Owner's Policy of Title Insurance

ISSUED BY

First American Title Insurance Company

POLICY NUMBER

PRO FORMA/SPECIMEN

Exhibit A

File No.: 2022-60642

The Land referred to herein below is situated in the County of Rockingham, State of New Hampshire, and is described as follows:

A certain tract of land, together with the buildings thereon, situate in Hampton, in the County of Rockingham, and State of New Hampshire, Westerly of Ocean Boulevard, so-called, bounded and described as follows:

Beginning at the Northeasterly corner of the within described premises at an iron pipe at land now or formerly of one Kennedy, and running South 6° 31' East along said Kennedy land 94.0 feet to the Northeasterly intersection of two stone walls at common land; thence running South 83° 47' West along said stone wall and said common land 40.3 feet to the intersection of said stone wall with another stone wall; thence running South 16° 6' West along said common land as indicated by stone wall and/or the Easterly side of a ledge 122.0 feet to the center of a driveway serving the within described premises, and the premises now or formerly of Eli L. Goddard and Flora A. Goddard; thence running upon the following courses and for the following distances along said land now or formerly of Eli L. Goddard and Flora A. Goddard; North 79° 54' West 77.01 feet; North 57° 24' West 22.40 feet; North 66° 24' West 110.00 feet and North 75° 24' West 146.55 feet, the last course terminating at land now or formerly of Frank W. and Loretta V. Biery; thence running North 1° 48' East along said Biery land 40.0 feet to land now or formerly of Maude R. Irish; thence running North 80° 24' East along said Irish land and said land now or formerly of Kennedy 405.14 feet to the iron pipe at the point of beginning.

It is understood and agreed by the parties to this deed and their respective heirs and assigns, that the driveway above referred to shall be used in common by the owners and/or occupants of the premises hereinabove conveyed and the premises retained by Eli L. Goddard and Flora A. Goddard, their heirs and assigns.

Together with the benefit of a right-of-way with others as provided in a Warranty Deed from Eli L. Goddard and Flora A. Goddard to Louis T. Fecteau and Anita M. Fecteau dated April 21, 1966 and recorded in the Rockingham County Registry of Deeds at Book 1817, Page 202.

Form 5000000-EX (7-1-14) Exhibit A

PROPERTY DISCLOSURE

TO BE FULLY COMPLETED BY SELLER

The following answers and explanations are true and complete to the best of SELLER'S knowledge. This statement has been prepared to assist prospective BUYERS in evaluating SELLER'S property. This disclosure is not a warranty of any kind by the SELLER, or any real estate BROKER representing the SELLER, and is not a substitute for any inspection by the BUYER. SELLERS authorize BROKER in this transaction to disclose the information in this statement to other real estate agents and to prospective buyers of this property.

in	forr	mation in this property disclosure form changes from the date of completion, you are to notify the Listing Broker ptly in writing.
1.	SE	ELLER: ROSTERS, WINDJAMMER RUST ROPERTY LOCATION: 935 OCIEAU BOULENARD, HAMPTON, NH 03842
2.	PF	ROPERTY LOCATION: 935 OCIEAU BOOLE NARD, HAMPTON, NH 03842
	C(ONDOMINIUM? Yes Kono Yes, is Condominium Notification form attached Yes No Yes, is Condominium Disclosure form attached? Yes No
4.	SE	ELLER: 🗌 has 🗹 has not occupied the property for last <u>Τω ອ</u> years.
5.		ATER SUPPLY ease answer all questions regardless of type of water supply.
	a.	TYPE OF SYSTEM: Public Private Seasonal Unknown Drilled Dug Other
	b.	INSTALLATION: Location: Unkapasido Unstalled By: Date of Installation What is the source of your information?
	C.	USE: Number of Persons currently using the system: Does system supply water for more than one household? Yes No
	d.	MALFUNCTIONS: Are you aware of or have you experienced any malfunctions with the (public/private/other) water systems? Pump: Yes No N/A Quantity: Yes No Quality: Yes No Unknown If Yes to any question, please explain in Comments below or with attachment.
	e.	WATER TEST: Have you had the water tested? Yes No Date of most recent test
		IF Yes to any question, please explain in comment section below or with attachment. Are you aware of any test results reported as unsatisfactory or satisfactory with notations? ☐ Yes ☒ No
		IF Yes, are test results available? Yes No What steps were taken to remedy the problem? COMMENTS:
_		
6.		EWAGE DISPOSAL SYSTEM
	a.	TYPE OF SYSTEM:Public: X Yes No Private: Yes No Community/Shared: Yes No Unknown: Yes No
	b.	IF PUBLIC OR COMMUNITY/SHARED: Have you experienced any problems such as line or other malfunctions? Yes X No What steps were taken to remedy the problem?

C.	RADON/AIR - Current or previously existing: Has the property been tested? Yes
	Has the property been tested since remedial steps? Has the property been tested since remedial steps? No Are test results available? Yes No Comments:
d.	RADONIWATER - Current or previously existing: Has the property been tested? Yes No Unknown If, YES: Date: By: Results: If applicable, what remedial steps were taken? Has the property been tested since remedial steps? Yes No Are test results available? Yes No Comments:
e.	LEAD-BASED PAINT - Current or previously existing: Is Lead Paint Disclosure required? Yes No; If yes, has the Lead Paint Disclosure & Informational Pamphlet been provided? Yes No Are you aware of lead-based paint on this property? Yes No If YES: Source of information: Are you aware of any cracking, peeling, or flaking lead-based paint? Yes No Comments: Do NOT KNOW IF LEAD PEINT EXISTS UNICHOUNT.
f.	Are you aware of the following hazardous materials? - Industrial, Radioactive, or Chemical Wastes
	ENERAL INFORMATION Is this property subject to liens, encroachments, easements, rights-of-way, leases, restrictive covenants, attachments, life estates, or right of first refusal? □ Yes □ No ☒ Unknown If YES: Source of information: Comments:
b.	Is this property subject to special assessments, betterment fees, association fees, or any other transferable fees? Yes No Unknown If YES: Source of information: Comments:
C.	Are you aware of any onsite landfills or any other factors, such as soil, flooding, drainage, etc? Yes No Vunknown If YES: Source of information: Comments:

9.

	Amps: Values Volts:	1101
	3-Phase: Age: /5 years + Source of Information: // k MOUN Comments:	
•••	Modifications: Are you aware of any modifications or repairs made without ☐ Yes ☐ No ☑ Unknown If Yes, please explain:	
r.	Pest Infestation: Are you aware of any past or present pest infestations? Type: Comments:	☐ Yes 🗶 No
S.	Methamphetamine Production: Do you have knowledge of methamphe property? (Per RSA 477:4-g) ☐ Yes ☒ No If Yes, please explain:	
t.	Other (e.g. Alarm System, Irrigation System, etc.)	
10 AE	DDITIONAL INFORMATION	
a.	Attachment explaining current problems, past repairs, or additional inform	ation? Yes No
b.	Additional Comments: LARGER SHED WITH LIFT UP NOT INCLUDED IN THIS	SALZ. DOOR W. TH COUTED
AND NFOI BUYE	HE SELLER, I/WE HAVE PROVIDED THE INFORMATION CONTAINE REPRESENT THAT ALL STATEMENTS AND INFORMATION ARE PRIMATION CONTAINED IN THIS INFORMATION STATEMENT WILL BERS. SELLER(S) MAY BE RESPONSIBLE AND LIABLE FOR A REMATION TO BUYER(S).	CORRECT. I/WE UNDERSTAND THAT E COMMUNICATED TO PROSPECTIVE
SELLI	Shult, Trostre	9/14/2022 DATE
SELLI	anne 7. Pouliot	9/14/2027 DATE
DEEN	ICE TO PURCHASER(S): PRIOR TO CLOSING YOU SHOULD EXERO M NECESSARY WITH RESPECT TO THE PROPERTY AND ADJACENT MS AND CONDITIONS AS MAY BE CONTAINED IN PURCHASE AN EIPT.	PARCELS IN ACCORDANCE WITH THE
SHOU	HE BUYER, I/WE HAVE READ AND RECEIVED A COPY OF THIS DISCI ULD SEEK INFORMATION FROM PROFESSIONALS NORMALLY ENC SPECIFIC ISSUES OF CONCERN.	
BUYE	≣R	DATE
BUYE	ER	DATE

Page 5 of 5



REAL ESTATE PURCHASE & SALE AGREEMENT

The undersigned purchaser, as the successful bidder at a certain auction of the real property described below or on Exhibit A, herein agrees to purchase said real estate in accordance with the following terms and conditions:

1.	Seller(s): the Windjammer Trust by Richard & Anne Pouliot	Buyer(s):
	Street:	Street:
	City/State/Zip:	City/State/Zip:
	Telephone #:	Telephone #:
2.	Property: ☐ Land ☒ Land & Buildings ☐ Con	do 🗌 Other:
	Street Address: 935 Ocean Boulevard City/Tov	vn: Hampton
	County: Rockingham State: New Hampsh	nire
	Also known as Tax Map 151, Block 6, with deed	recorded at the Rockingham County Regist
	of Deeds at Book 5626, Page 1015.	
3.	BID PRICE (HAMMER PRICE):	\$
	7% BUYER'S PREMIUM:	\$
	TOTAL PURCHASE PRICE DUE FROM BUYER	R: \$
	INITIAL DEPOSIT, 10% of total purchase price, to be held by Paul McInnis LLC Escrow Account, to be delivered to Paul McInnis No later than October 14 th , 1:00 p.m. Receipt of which is acknowledged and is NON-REFUNDABLE, except as provided	
		\$
	Additional Deposit:	\$
	BALANCE DUE AT TRANSFER OF TITLE:	\$
4.	Transfer of Title: In accordance with the terms of the balance of the purchase price paid on or be place to be agreed upon. If no time and place Rockingham County Registry of Deeds in Brents a.m.	pefore Monday, November 28th at a time se is agreed upon, title shall be transferre
ler		, Buyer

- 5. Title shall be transferred by NH deed free of all liens, subject to all easements and restrictions of record. Buyer acknowledges that Buyer has determined the status of the real estate title and agrees to take title to the property "as is".
- 6. Seller shall keep the premises insured during the term of this Agreement. In the event of damage by fire, or other casualty, with loss greater than \$10,000 the Seller shall either restore the premises to their former condition or the Buyer, at his election, may cancel this Agreement, in which case this Agreement shall be void, or accept the premises in its then condition together with proceeds of such insurance which Seller agrees to assign to Buyer if Buyer so elects.
- 7. Real estate taxes, utilities (including unused oil or gas in the fuel tank if applicable) and any water or sewer (if any) charges against the property shall be apportioned as of the date of transfer of title.
- 8. Buyer is purchasing the property "as is" and waives all building, environmental, radon and all other inspections and tests of the property of any kind (other than a lead paint inspection as outlined in item #15 if applicable). Buyer acknowledges the receipt of the Property Disclosure attached hereto and incorporated herein by reference.
- 9. This Agreement is NOT contingent on Buyer obtaining financing for the purchase price.
- 10. This Instrument is to be construed as a New Hampshire contract; is to take effect as a sealed instrument; sets forth the entire contract between the parties; is binding upon and inures to the benefit of the parties hereto and their respective heirs, devisees, executors, administrators, successors and assigns, and may be cancelled, modified or amended only by a written instrument executed by both the Seller and the Buyer. If two or more persons are named herein as Buyers and Sellers, their obligation hereunder shall be joint and several.
- 11. TIME IS OF THE ESSENCE as to all dates referenced in this contract. Where necessary to effectuate the intent of the parties, the Agreement shall survive the closing.
- 12. Personal property included: Furniture, fixtures and equipment.
- 13. All representations, statements and agreements heretofore made between the parties are merged in this Agreement, which alone fully and completely expresses their obligations. This Agreement is entered into by each party after opportunity for investigation, neither party relying on any statements or representations not embodied in this Agreement, made by the other or on his behalf.
- 14. Seller and Buyer agree that Paul McInnis LLC is exclusively responsible for bringing about this sale and that no commission is due any other broker or agent, except as follows:
- 15. In compliance with the requirements of RSA 477:4-a, the following information is provided to BUYER relative to Radon Gas and Lead Paint:

RADON: Radon, the product of decay of radioactive materials in rock may be found in some areas of New Hampshire. Radon gas may pass into a structure through the ground or through water from a deep well. Testing of the air by a professional certified in radon testing and testing of the water by an accredited laboratory can establish radon's presence and equipment is available to remove it from the air or water.

,	
Seller	Buyer
	 J

ARSENIC: Arsenic is a common groundwater contaminant in New Hampshire that occurs at unhealthy levels in well water in many areas of the state. Tests are available to determine whether arsenic is present at unsafe levels, and equipment is available to remove it from water. The buyer is encouraged to consult the New Hampshire department of environmental services private well testing recommendations (www.des.nh.gov) to ensure a safe water supply if the subject property is served by a private well.

LEAD PAINT: Before 1978, paint containing lead may have been used in structures. The presence of flaking lead paint can present a serious health hazard, especially to young children and pregnant women. Tests are available to determine whether lead is present.

Note: lead paint/lead paint hazards – Federal law requires that individuals purchasing residential housing built before 1978 receive a 10-day opportunity to conduct a risk assessment or inspection for the presence of lead-based paint and/or lead-based paint hazards. Buyer acknowledges that they are given the opportunity to conduct such risk assessment or inspection within the next 10 days. Buyer also acknowledges that results of such risk assessment or inspection will NOT affect any terms of this Real Estate Purchase & Sale Agreement included but not limited to the price and terms agreed upon as well as the buyers' decision to go forward with the purchase of the property.

16. Addenda AttachedYes, <u>X</u> No IN WITNESS WHEREOF, the parties have hereunto set their hands this day.	
IN WITNESS WHEREOF, the parties have hereunto set their hands this day.	
Richard Pouliot, Trustee	Date
Annie Pouliot, Trustee	Date

Revised: January 2019 © 2022 Paul McInnis LLC

Purchaser:

Purchaser:

Date

Date

Seller Buyer

Return to:

WARRANTY DEED

	KNOV	V ALL	L MEN BY TH	IESE PR	RESEN	TS: That R	ichard E	E. Pouliot	and
Anne F. Pou	liot, as T	rustee	s of The Wind	ljammer	Trust	u/t/a dated June 1	0, 2015,	of 939 O	cean
Boulevard,	Unit	6,	Hampton,	NH,	for	consideration	paid	grants	to
single/marrie	d (circle	one)	of						, ,
as joint tenai	nts with	rights	of survivorsh	ip/tenant	s in co	ommon (circle one	e), with	WARRAN	ΙΤΥ
COVENANT	ΓS:	_							

A certain tract of land, together with the buildings thereon, situate in Hampton, in the County of Rockingham, and State of New Hampshire, Westerly of Ocean Boulevard, so-called, bounded and described as follows:

Beginning at the Northeasterly corner of the within described premises at an iron pipe at land now or formerly of one Kennedy, and running South 6° 31' East along said Kennedy land 94.0 feet to the Northeasterly intersection of two stone walls at common land; thence running South 83° 47' West along said stone wall and said common land 40.3 feet to the intersection of said stone wall with another stone wall; thence running South 16° 6' West along said common land as indicated by stone wall and/or the Easterly side of a ledge 122.0 feet to the center of a driveway serving the within described premises, and the premises now or formerly of Eli L. Goddard and Flora A. Goddard; thence running upon the following courses and for the following distances along said land now or formerly of Eli L. Goddard and Flora A. Goddard; North 79° 54' West 77.01 feet; North 57° 24' West 22.40 feet; North 66° 24' West 110.00 feet and North 75° 24' West 146.55 feet, the last course terminating at land now or formerly of Frank W. and Loretta V. Biery; thence running North 1° 48' East along said Biery land 40.0 feet to land now or formerly of Maude R. Irish; thence running North 80° 24' East along said Irish land and said land now or formerly of Kennedy 405.14 feet to the iron pipe at the point of beginning.

It is understood and agreed by the parties to this deed and their respective heirs and assigns, that the driveway above referred to shall be used in common by the owners and/or occupants of the premises hereinabove conveyed, and the premises retained by Eli L. Goddard and Flora A. Goddard, their heirs and assigns.

Subject to and with the benefit of a right-of-way with others as provided in a Warranty Deed from Eli L. Goddard and Flora A. Goddard to Louis T. Fecteau and Anita M. Fecteau dated April 21, 1966 and recorded in the Rockingham County Registry of Deeds at Book 1817, Page 202.

Meaning and intending to describe and convey the same premises conveyed to Richard E. Pouliot and Anne F. Pouliot, as Trustees of The Windjammer Trust u/t/a dated June 10, 2015 by virtue of a deed from Richard E. Pouliot and Anne F. Pouliot dated June 10, 2015 and recorded in the Rockingham County Registry of Deeds in Book 5626 at Page 1015.

Executed thisday of	, 2022.
The Windjammer Trust	
By: Richard E. Pouliot, Trustee	_
The Windjammer Trust	
By:Anne F. Pouliot, Trustee	_
State of New Hampshire County of	
	the said Richard E. Poulio rindjammer Trust and acknowledged the foregoing to
	Notary Public/Justice of the Peace Commission expiration:

How to Bid Online

In order to bid online, any prospective bidder must first request a property information package. The next step is to create an online bidding account at paulmcinnis.nextlot.com (refer to the Due Diligence Checklist contained in the property information package). Finally, submit your bidder registration form with the required bidder deposit to the Auctioneer.

The Bidder Registration Form can be found on the last page of the property information package. It can be hand delivered, mailed or emailed to the office of the Auctioneer at 1 Juniper Road, North Hampton, NH 03862. It can be emailed to admin@paulmicnnis.com or sent electronically through Dotloop. To use Dotloop, send your request to admin@paulmicnnis.com.

BIDDER DEPOSIT: At the time of registration, you will be required to deliver your refundable Bidder Deposit of \$25,000 either by physical check or E-check. By registering to bid you understand and agree that if you are not the successful bidder, this deposit will be returned to you. If you are the successful bidder and you fail to comply with the terms of the auction (specifically signing the Real Estate Purchase & Sale Agreement and delivering the required earnest money deposit by Friday, October 14th at 1:00 p.m.) you hereby authorize the Auction Company to retain your \$25,000 Bidder Deposit as a NON-REFUNDABLE, NON-COMPLIANCE FEE in the amount of \$25,000 U.S. dollars.

To deliver the Bidder Deposit by physical check, you may deliver the \$25,000 Bidder Deposit to our office or at an open house. To deliver your Bidder Deposit by E-check you will do so through EARNNEST a digital payment platform. You may request this option by emailing admin@paulmcinnis.com. Once your Bidder Registration Form and Bidder Deposit have been received, your online bidding account has been created, and Paul McInnis LLC has determined that you have met all the requirements, we will activate your account and you will be able to bid.

You can access the online auction portal, *NextLot*, by <u>clicking here</u>.

As shown below, you will need to "SIGN UP" in the upper right-hand corner of your screen to register and create your *NextLot* online bidding account. You can also click "request to bid" next to the property you are interested in, and you will be prompted to create your *NextLot* account.



Please contact the auction office with any questions admin@paulmcinnis.com or (603) 964-1301





1 Juniper Road, North Hampton, NH 03862 paulmcinnis.com

Phone (603) 964-1301 Fax (603) 964-1302

Email completed form to admin@paulmcinnis.com

ONLINE BIDDER REGISTRATION FORM • 22PM-19

BIDDING STARTS: Thursday, October 6th at 9:00 a.m. BIDDING ENDS: Thursday, October 13th at 2:00 p.m. PROPERTY: Windjammer By the Sea Motel, Hampton, NH

FIRST NAME, MIDDLE INITIAL, & LAST NAME						
HOME ADDRESS						
CITY, STATE, & ZIP CODE						
MOBILE TELEPHONE NUMBER (MUST BE ABLE TO RECI	EIVE SMS MESSAGES)					
EMAIL ADDRESS						
Registration : At the time of registration, you will be required to delive ither by physical check or E-check. By registering to bid you unsuccessful bidder, this deposit will be returned to you. If you are the the terms of the auction (specifically signing the Real Estate Purcequired earnest money deposit by Friday, October 14th at 1:00 p.m. to retain your \$25,000 bidder deposit as a NON-REFUNDABLE, \$25,000 U.S. dollars.	nderstand and agree that if you are not the successful bidder and you fail to comply with chase & Sale Agreement and delivering the .) you hereby authorize the Auction Company					
Terms: A \$25,000 deposit by check or e-check will be delivered to the auction company as a qualification to bid. Successful bidder to deliver earnest money totaling 10% of the total purchase price no later than Friday, October 14th at 1:00 p.m., with the balance due at closing within 45 days of the auction. A 7% Buyer's Premium will be added to the high bid price to become the total purchase price. Property is being sold free and clear of all liens by Warranty Deed. Sale per order of the Trustee.						
I hereby represent that I have reviewed the Property Informati & Conditions, Purchase & Sale Agreement, and the Suggeste abide by any and all Terms.						
PRINT BUYER'S NAME:						
SIGNATURE OF BIDDER:	DATE:					
22PM-19 Reviewed by:						